

Legal Industry Enjoys Freedom from Paper

Documents drive the legal profession. Court documents, legal briefs, discovery documents and depositions come together to make an ocean of paper in most law offices.

Taking hard copy into the digital realm is a great start in taming that paper ocean. But a few years ago, the knowledge and management staff at New York's *Cleary Gottlieb Steen & Hamilton LLP* realized that digitizing alone wasn't enough.

"We were scanning 300-by-300 dpi images of the documents that came to our office," said Matthew Roeder, Imaging Technology Analyst for the firm. "If it was paper, we were scanning it. We used an OCR technology to create text searchable PDF images, and people loved it—but the file sizes were huge.

"We needed compression. I think it was about then that one of our staff met **CVISION Technologies** at the Legal Tech event. CVISION seemed to be ahead of the pack in compression technology. The technology was great - and they directed us to a customized version of **CVista PdfCompressor** sold and supported by Captiva that's 100% integrated with InputAccel. Since we've adopted InputAccel firm-wide, that was just icing on the cake!"

In the legal world, a 100 page document is pretty common. If someone wants to send a 100-page scanned document via e-mail to a client or co-worker with a four megabyte file size limitation, it usually bounces back. File size also



makes it difficult for attorneys to download portable case documents.

That's why CVISION's PdfCompressor has become a valued tool for IT professionals in major law firms across the United States. Whether coupled with its own OCR technology or the OCR in current use, PdfCompressor delivers on its promise to make file sizes manageable and that moves documents efficiently and cost-effectively through office networks.

Steve Talmud, CVISION's Vice President of Sales, said, "We're always intrigued to see how our products are applied by our clients. They define the value we add to their image and document manage-

ment. In the case of many of the litigators we serve, the value-add comes in document portability."

Matthew Roeder agreed. "The compression capabilities we get from CVISION means one of our lawyers can easily take two to three thousand pages of documents off a database, download it to a laptop, and work on a case on the plane. Attorneys at remote trial sites can access documents from our office very quickly. Clients can easily retrieve and view documents relevant to their cases. That's exactly the kind of document portability we needed."

Steve Talmud added, "File size is a technology problem. For anyone who deals with a large amount of paper, compression is a huge advantage. Our PDF compression technology makes document storage, retrieval and presentation both secure and fast. We enjoy serving the legal community—and look forward to new ways we can make life easier for their IT and litigation professionals."

CVISION Technologies offers a no-cost, no-obligation copy of their PdfCompressor product online at www.cvisiontech.com. You can reach CVISION at 866-871-7340



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